

Message Text

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PAGE 01 CASABL 00246 221731Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----118285 230250Z /13

R 221230Z FEB 78
FM AMCONSUL CASABLANCA
TO USDOC WASHDC
INFO AMEMBASSY RABAT
AMCONGEN TANGIER
SECSTATE WASHDC 5301

UNCLAS CASABLANCA 0246

FOLLOWING IS JOINT EMBASSY RABAT AMCONGENS CASABLANCA & TANGIER
MESSAGE:

E.O. 11652: N/A
TAGS: BEXP, MO
SUBJ: E/AIS INTEREST SURVEY

REF: A) STATE A-4335 (10/28/77) B) STATE A-0085 C) USDOC 028
24

1. AFTER CONSULTATIONS WITH EMBASSY RABAT AND AMCONSUL TANGIER WE
HAVE CONCLUDED THAT AMCONGEN CASABLANCA WOULD BE MOST APPROPRIATE
LOCATION IN MOROCCO FOR ONE OF INITIAL E/AIS UNITS ON TRIAL BASIS,
WITH LIMITATIONS AS NOTED BELOW.

2. SPACE IS A PROBLEM: THE LIMITED SIZE OF OUR COMMERCIAL LIBRARY
(17' X 22') WOULD NOT ALLOW PROPER PLACEMENT OF E/AIS READER/PRINTER
WITHOUT REMOVAL OF OUR CURRENT BOOKSHELVES AND DISPLAY RACKS. OUR
TWO LOCAL EMPLOYEES, IN ADDITION TO THEIR PRESENT FULL-TIME
RESPONSIBILITIES, WOULD BE DESIGNATED TO ASSIST BUYERS IN USING E/AIS
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3. LOCAL BUSINESS COMMUNITY WILL HAVE FREE ACCESS TO AREA IN WHICH
E/AIS WOULD BE PLACED, AFETR BEING SCREENED BY GUARD AT ENTRANCE TO
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CONSULATE AND BY MARINE GUARD. LOCATION AT CONSULATE GENERAL IS
WITHIN HALF A MILE OF BUSINESS CENTER OF CASABLANCA. IN THE LAST
12 MONTHS WE ESTIMATE THAT 600 PEOPLE HAVE MADE PERSONAL VISITS TO
THE COMMERCIAL LIBRARY, AND WE HAVE RECEIVED 1800 LETTER/TELEPHONE
INQUIRIES.

4. TO THE BEST OF OUR KNOWLEDGE THERE ARE NO PRIVATE SECTOR SERVICES

HERE OFFERING SIMILAR OR COMPARABLE CAPABILITIES.

5. WE DO NOT BELIEVE THAT E/AIS CENTERS IN CAPITALS OF COUNTRIES NEAR MOROCCO WOULD BE OF MUCH USE TO POTENTIAL BUYERS HERE. WITHIN MOROCCO, BOTH RABAT AND TANGIER WOULD BE ABLE TO BENEFIT FROM INSTALLATION IN CASABLANCA.

6. IF NOT CHOSEN FOR AN INITIAL INSTALLATION, WE WOULD LIKE TO RECEIVE BOTH THE INDEX OF VENDORS AND THE INDEX OF PRODUCTS; THIS WOULD GIVE US A CHANCE TO DISCUSS THEM WITH INTERESTED BUSINESSMEN.
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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CASABL00246
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780083-0244
Format: TEL
From: CASABLANCA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780230/aaaaayqo.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dfbbb7d2-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE A-4335, 78 STATE A-85
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3528627
Secure: OPEN
Status: NATIVE
Subject: E/AIS INTEREST SURVEY
TAGS: BEXP, MO
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/dfbbb7d2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014